## DO NOT WRITE ON TEST



BUSINESS
PROFESSIONALS
of AMERICA
Giving Purpose to Potential

# ADMINISTRATIVE SUPPORT CONCEPTS ~OPEN EVENT~ (290) REGIONAL 2023 

TOTAL POINTS
100 Points

Test Time: 60 minutes

Directions: Identify the letter of the choice that best completes the statement or answers the question.

1. FICA is the combination of Social Security Tax and Medicare Tax.
A. True
B. False
2. The pay earned by hourly-paid employees is $\qquad$ .
A. Wages
B. Tips
C. Commission
D. Income
3. Semi-Monthly pay and Bi-Weekly pay are the same pay periods.
A. True
B. False
4. An employee is hired at $\$ 10$ an hour. After working 50 hours this week, the employee's gross pay is $\$ 500$.
A. True
B. False
5. Mario is paid a $15 \%$ commission rate on his net sales. If his sales for the month total $\$ 21,500$, his gross pay is $\qquad$ (rounded to the dollar).
A. $\$ 3,225$
B. $\$ 24,725$
C. $\$ 1,433$
D. $\$ 22,933$
6. A gaming store uses a markup rate of $40 \%$. What is the selling price of the game if it costs the store $\$ 25$ ?
A. $\$ 25.00$
B. $\$ 35.00$
C. $\$ 37.50$
D. $\$ 62.50$
7. The original price of the sweatshirt is $\$ 55$. It is marked down $25 \%$, the new selling price is $\$ 41.25$.
A. True
B. False
8. The finance department has $\$ 400$ to spend on a set of financial calculators. If each calculator cost $\$ 36$, how many calculators can the department purchase?
A. 9
B. 10
C. 11
D. 12
9. In general, during raising prices, LIFO produces a larger cost of goods sold and a lower closing inventory.
A. True
B. False
10. The account set up to pay for small expenses is $\qquad$ .
A. Cash
B. Miscellaneous Expense
C. Petty Cash
D. Cash Short or Over
11. The budget has one-third of the expenses appropriated to salary and one-ninth appropriated for bonuses. How much of the budget is appropriated for salary and bonuses?
A. $11.1 \%$
B. $33.3 \%$
C. $44.4 \%$
D. $66.6 \%$
12. Job costing includes all of the following except $\qquad$ .
A. Materials
B. Labor
C. Overhead
D. Income tax
13. Aaron needed 2 m and 30 cm of material to complete the bench cushion. The bolt of material has 9 m and 75 cm on it. How much material will Aaron have left after completing the cushion?
A. 6 m 25 cm
B. 7 m 25 cm
C. 7 m 45 cm
D. 8 m 45 cm
14. Audrey received a $35 \%$ tip for excellent service on an $\$ 85$ ticket. How much was the customer's account charged?
A. $\$ 25.50$
B. $\$ 29.75$
C. $\$ 110.50$
D. $\$ 114.75$
15. A(n) $\qquad$ is a deduction allowed by law that reduces the amount of income that is subject to federal income tax.
A. exemption
B. exception
C. dependent
D. extension
16. The address block for a memo begins two inches from the top margin.
A. True
B. False
17. Which list is filed correctly by ARMA guidelines?
A. Julie Adams, Anna Adams, Julie M. Anderson
B. Anna Adams, Julie Adams, Julie M. Anderson
C. Anna Adams, Julie M. Anderson, Julie Adams
D. Julie M. Anderson, Anna Adams, Julie Adams
18. Which Microsoft® program is normally used for graphs and calculations?
A. Word
B. Excel
C. Access
D. SharePoint
19. If you have a lot of important information to share with your subordinates, a PowerPoint presentation is always the best option.
A. True
B. False
20. In creating a document, it is best to stick to the same typeface throughout the document and only use a different one for headings, subtitles or specific kinds of text.
A. True
B. False
21. Which is considered accurate when creating a table?
A. Column heading should be aligned with the text.
B. The title should be bolded and centered in the first column.
C. Numbers are left aligned.
D. Column headings should be bolded.
22. The format painter allows you to $\qquad$ .
A. copy all the formatting of one object and apply it to another
B. copy the formula in one cell and copy it to another cell
C. set the spacing on the Master Slide
D. set the primary key
23. To rearrange slides, you should $\qquad$ .
A. cut and paste the slides
B. use the Master Slide feature
C. use the Slide Sorter feature
D. use the Format Painter
24. Transitions move objects in a presentation and animation moves the presentation to the next slide.
A. True
B. False
25. Your $\qquad$ is your basic values and principles that are reflected in your daily behavior.
A. character
B. capacity
C. diversity
D. habits
26. Conducting business electronically such as making a purchase on-line is $\qquad$ .
A. EFT
B. direct deposit
C. E-Commerce
D. FTP
27. The ability to perform your tasks at a satisfactory level is known as being $\qquad$ .
A. personable
B. proficient
C. diverse
D. ethical
28. Which sentence is correct?
A. Thank you for meeting Shawn and I for dinner yesterday.
B. Thank you for meeting Shawn and me four diner yesterday.
C. Thank you for meeting Shawn and me for dinner yesterday.
D. Thank you for meeting Shawn and I four diner yesterday.
29. Which sentence is correct?
A. If you think your going to the show, then you're mistook.
B. If you think you're going to the show, then your mistook.
C. If you think you're going to the show, than you're mistaken.
D. If you think you're going to the show, then your mistaken.
30. Which sentence is correct?
A. The girl whose horse escaped is crying in its stable.
B. The girl who's horse escaped is crying in it's stable.
C. The girl who's horse excaped is crying in its stable.
D. The girls whose horse escaped is crying in its stable.
31. Which sentence is correct?
A. The football players promised that their going to play in the tournament.
B. The football player's promised that they're going to play in the tournament.
C. The football players promised that they're going to play in the tournament.
D. The football player's promised that their going to play in the tournament.
32. Which sentence is correct?
A. You showed good manners when you gave up your seat to the pregnant woman on the bus.
B. You showed gooder manners when you gave up your seat to the pregnant women on the bus.
C. You showed good manners when you gave up you're seat to the pregnant woman on the bus.
D. You showed good manners when you gave up your seat to the pregnant women on the bus.
33. Which sentence is correct?
A. There dog broke its foot when it jumped from the sofa.
B. Their dog broked it's foot when it jumped from the sofa.
C. Their dog broke its foot when it jumped the sofa.
D. They're dog broke it's foot when it jumped from the sofa.
34. A group of computers and devices that are linked and can share information is referred to as a $\qquad$
A. network
B. pod
C. security link
D. firewall
35. Inserting a hyperlink allows the reader to click on the link to go to additional information, see the source of the provided information, and/or insert information on a website.
A. True
B. False
36. The ability to understand what you have read, see, and/or heard is $\qquad$ .
A. comprehension
B. compensation
C. compromising
D. delegating
37. Using technology to collect, process, and condense information with an overall goal of efficient management is $\qquad$ -
A. insight
B. data entry
C. information management
D. information literacy
38. Having a person's personal information protected and restricted from access is a part of the $\qquad$ standards used at a company.
A. Privacy
B. Data entry
C. Usage agreement
D. Output
39. Raw and unprocessed facts, just numbers and text is $\qquad$ .
A. Information
B. Coded message
C. Decoded message
D. Data
40. The measure that an asset's value decreases over time is referred to as $\qquad$ .
A. Depreciation
B. Appreciation
C. Net Value
D. Disposal Rate
41. The amount of money received from a sale is referred to as $\qquad$ .
A. Liability
B. Asset
C. Revenue
D. Expense
42. Credit Unions are a nonprofit financial institution that are owned by its members and organized for their benefit and normally have higher interest rates on loans.
A. True
B. False
43. Which one is closely related to a check?
A. Debit card
B. Credit card
C. Direct deposit
D. PIN
44. Which is the correct order for filing a person's name?
A. Last name, Middle name, First name
B. Last name, First name, Middle name
C. Title, Last name, First name
D. Last name, Title
45. ARMA rules state that nothing comes before something so therefore, Cheryl K. Jones comes before Cheryl Jones when filing alphabetically.
A. True
B. False
46. According to ARMA filing rules, hyphenated names are considered as one name without a space.
A. True
B. False
47. According to ARMA filing rules, names with periods attached (T.J.) are written as two separate units ( T is a unit and J is a unit).
A. True
B. False
48. According to ARMA filing rules, titles come before suffixes, so for Doctor James Jones, III would be considered Jones, James, Doctor, III.
A. True
B. False
49. Which sentence is correct?
A. Because it was raining we did not play tennis.
B. One of my cousins George left his hat for you to use.
C. When did you graduate from college?
D. We had a good time, we played tennis.
50. Which sentence is correct?
A. He is one of those athletes that practices everyday.
B. This is the house, that Payton built.
C. We had a test I did well on it.
D. The dog keeps chasing its tail.


BUSINESS
PROFESSIONALS
of AMERICA
Giving Purpose to Potential

# ADMINISTRATIVE SUPPORT CONCEPTS ~OPEN EVENT~ (290) REGIONAL 2023 

TOTAL POINTS
100 Points

Test Time: 60 minutes

ADMINISTRATIVE SUPPORT CONCEPTS
REGIONAL KEY 2023
Page 2 of 2

1) A
2) $A$
3) $B$
4) $B$
5) A
6) $B$
7) A
8) $C$
9) A
10) $C$
11) B
12) D
13) C
14) D
15) A
16) B
17) B
18) B
19) B
20) A
21) D
22) $A$
23) C
24) B
25) A
26) C
27) B
28) C
29) C
30) A
31) C
32) A
33) C
34) A
35) B
36) A
37) C
38) A
39) D
40) A
41) C
42) B
43) A
44) B
45) B
46) $A$
47) A
48) B
49) C
50) D
