

## Business Environment

ECONOMIC REASONING, COMPETITIVE MARKETS, AND OUR MARKET ECONOMY

### Unit Ia: Economic Reasoning

1. AUG 22 Scarcity, Tradeoffs & Opportunity Costs - WELCOME TO FIFO
2. AUG 23 Making Decisions: Cost-Benefit Analysis
3. AUG 24 Rules & Incentives Matter ♥ BPA
5. AUG 26 Maximizing Utility
6. AUG 29 Economic Questions
7. AUG 30 Economic Systems; Broad Social Goals
8. AUG 31 Benefits of Trade ♥ BPA
10. SEP 2 Economic Reasoning Review
11. SEP 6 Unit Ia Quiz: Economic Reasoning 📖

### Unit Ib: Competitive Markets

12. SEP 7 Mighty Wings Game ♥ BPA
14. SEP 9 Introduction to Competitive Markets
15. SEP 12 Demand – Demand Curves; Movements & Shifts
16. SEP 13 Supply – Supply Curves; Movements & Shifts
17. SEP 14 Market Forces: Finding Equilibrium ♥ BPA
19. SEP 19 When Markets Interact: Interrelated Markets
20. SEP 20 Price Ceilings & Floors
21. SEP 21 Prices as Signals ♥ BPA
23. SEP 23 Price Elasticity
24. SEP 26 Competitive Markets Review
25. SEP 27 Unit Ib Quiz: Competitive Markets 📖

### Unit Ic: Our Market Economy

26. SEP 28 Econoland Circular Flow Game ♥ BPA
28. SEP 30 Six Characteristics of a Market Economy
29. OCT 3 ❶ Self Interest & Profits; ❷ Free Enterprise
30. OCT 4 ❸ Competition; ❹ System of Markets & Prices
31. OCT 5 ❺ Private Property; ❻ Limited Government ♥ BPA
33. OCT 7 What Are Entrepreneurs?
34. OCT 10 Business Organizations & Ownership
35. OCT 11 Market Economy Review
36. OCT 12 Unit Ic Quiz: Market Economy 📖 ♥ BPA - COMPETITION CHOICES DUE



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## Our Economy

ROLES OF GOVERNMENT, ECONOMIC MEASURES, AND THE GLOBAL ECONOMY

### Unit IIa: Roles of Government

- 38. OCT 18 Six Roles of Government
- 39. OCT 19 ❶ Provide a Legal System ❤️ BPA - PUMPKIN CARVING
- 41. OCT 21 ❷ Provide Public Goods
- 42. OCT 24 ❸ Correct Market Failures (Externalities)
- 43. OCT 25 ❹ Maintain Competition (Prevent Monopolies) - BLUE JACKETS FIELD TRIP
- 44. OCT 26 ❺ Redistribute Income ❤️ BPA
- 46. OCT 28 ❻ Stabilize Economy
  
- 47. OCT 31 Roles of Government Review
- 48. NOV 1 Unit IIa Quiz: Roles of Government 📖

### Unit IIb: Economic Measures

- 49. NOV 2 Gross Domestic Product; Economic Ups & Downs ❤️ BPA
- 51. NOV 4 Unemployment and the Business Cycle - NWHS SOPHOMORE TOURS
- 52. NOV 9 Special Event ❤️ BPA - THANKSGIVING FEAST
- 54. NOV 11 Inflation and the Money Supply
- 55. NOV 14 Monetary Policy – Interest Rates & Money Supply
- 56. NOV 15 Fiscal Policy – Taxes & Government Spending
- 57. NOV 16 Wealth of Nations ❤️ BPA - CHS SOPHOMORE EXCHANGE TOURS
- 59. NOV 18 Measuring Trade: The Balance of Payments
  
- 60. NOV 21 Economic Measures Review
- 61. NOV 22 Unit IIb Quiz: Economic Measures 📖 - FALL BREAK (NOV 23-27)

### Unit IIc: The Global Economy

- 62. NOV 28 What is Globalization?
- 63. NOV 29 Culture & Diversity
- 64. NOV 30 Global Tactics Game / Trade Blocs ❤️ BPA
- 66. DEC 2 Global Infrastructure – UN, WTO, World Bank, IMF / Geography
- 67. DEC 5 Foreign Exchange
  
- 68. DEC 6 The Global Economy Review
- 69. DEC 7 Special Event ❤️ BPA - CHRISTMAS PARTY
- 71. DEC 9 Unit IIc Quiz: The Global Economy 📖
  
- 72. DEC 12 Semester Review
- 73. DEC 13 Semester Review
  
- 74. DEC 14 Exams 123
- 75. DEC 15 Exams 47
- 76. DEC 16 Exams 56 - WINTER BREAK (DEC 17-JAN 3)



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## Money Management

EARNING MONEY & BUDGETING, SAVING & INVESTING, AND CREDIT & INSURANCE

### Unit IIIa: Earning Money & Budgeting

- 77. JAN 4 How to Really Be a Millionaire ♥ BPA
- 79. JAN 6 Your Career: Doing What Matters Most
- 80. JAN 9 The Job Application Process
- 81. JAN 10 Uncle Sam Takes a Bite; W is for Wages
- 82. JAN 11 Making the Most of Your Money ♥ BPA
- 84. JAN 13 Balancing a Budget
- 85. JAN 17 Living My Crazy FiFo Lifo
- 86. JAN 18 Checking Out Checking Accounts ♥ BPA
- 88. JAN 20 Keeping a Checking Account
  
- 89. JAN 23 Earning Money & Budgeting Review
- 90. JAN 24 Earning Money & Budgeting Quiz IIIa 📖
- 91. JAN 25 Special Event ♥ BPA - RLC TESTED EVENTS

### Unit IIIb: Saving & Investing

- 93. JAN 27 What's the Cost of Spending and Saving?
- 94. JAN 30 There Is No Free Lunch in Investing
- 95. JAN 31 Building Wealth Over The Long Term; Types of Investments
- 96. FEB 1 Special Event ♥ BPA - RLC AWARDS
- 98. FEB 6 Risk, Return, Liquidity ... and the Importance of Diversification
- 99. FEB 7 Stock Market Basics
- 100. FEB 8 How the Stock Market Works ♥ BPA
- 102. FEB 10 The Mystery Behind Stock Prices
- 103. FEB 13 Buying and Selling Stocks
- 104. FEB 14 The Dow Jones Industrial Average
- 105. FEB 15 MarketWatch Game Begins! ♥ BPA
  
- 107. FEB 21 Saving & Investing Review
- 108. FEB 22 Saving & Investing Quiz IIIb 📖 ♥ BPA

### Unit IIIc: Credit & Insurance

- 110. FEB 24 What Is Credit?
- 111. FEB 27 Making Credit Choices
- 112. FEB 28 All About Interest
- 113. MAR 1 Shopping for a Credit Card ♥ BPA
- 115. MAR 3 The Car Deal Package
- 116. MAR 6 Consumer Credit Protection
- 117. MAR 7 Scams and Schemes
- 118. MAR 8 Risk in Your Life ♥ BPA
- 120. MAR 10 Types of Insurance - SLC (MAR 9-10)
  
- 121. MAR 13 Borrowing Money & Managing Risk Review
- 122. MAR 14 Special Event - JUNIOR ACT DAY
- 123. MAR 15 Unit IIIc Quiz: Borrowing Money & Managing Risk 📖 ♥ BPA



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## Business Law

### LAW, ETHICS & THE COURTS AND CONTRACT LAW

#### Unit IVa: Law, Ethics & the Courts

- 125. MAR 20 Our Laws (1-1)
- 126. MAR 21 Types of Laws (1-2)
- 127. MAR 22 Ethics & Ethical Reasoning (1-3) ♥ BPA
- 129. MAR 24 Ethics In Our Laws (1-4)
- 130. MAR 27 Structure of the Courts: Federal (1-5)
- 131. MAR 28 Structure of the Courts: State (1-6)
- 132. MAR 29 Criminal Law (1-7); Voir Dire – Creating the Jury ♥ BPA
- 134. MAR 31 Civil Law (1-8)
- 135. APR 3 Law, Ethics & the Courts Review; Once Upon a Crime ... or Tort
- 136. APR 4 Unit IVa Quiz: Law, Ethics & the Courts 📄
- 137. APR 5 Special Event ♥ BPA – SPRING BREAK (APR 7-16)

#### Unit IVb: Contract Law – OA/GA, CO/CA

- 139. APR 17 Introduction to Contract Law; Creation of Offers (2-1)
- 140. APR 18 Termination of Offers (2-2); Acceptances (2-3)
- 141. APR 19 Genuine Agreement: Duress & Undue Influence (2-4) ♥ BPA
- 143. APR 21 Genuine Agreement: Mistake, Misrep & Fraud (2-5)
  
- 144. APR 24 What Is Consideration? (3-1); Problems with Consideration (3-2)
- 145. APR 25 Consideration Exceptions (3-3) - NLC (APR 25-30)
- 146. APR 26 What Is Capacity? (3-4) ♥ BPA - NLC (APR 25-30)
- 148. APR 28 Limitations of Capacity Rights (3-5) - NLC (APR 25-30)
  
- 149. MAY 1 Contract Law – OA/GA, CO/CA Review & Quiz IVb

#### Unit IVc: Contract Law – LE/WR, RD/BR

- 150. MAY 3 Which Agreements Are Illegal? (4-1) ♥ BPA
- 152. MAY 5 Enforceability of Illegal Agreements (4-2)
- 153. MAY 8 What Is the Statute of Frauds? (4-3)
- 154. MAY 9 Statute of Frauds (4-4); Interpretation of Ks (4-5)
- 155. MAY 10 Transfer of Contractual Rights (5-1) ♥ BPA
- 157. MAY 12 Performance of Duties (5-2)
- 158. MAY 15 Types of Breach (5-3); Remedies (5-4)
- 159. MAY 16 Contract Law – LE/WR, RD/BR Review & Quiz IVc
  
- 160. MAY 17 Special Event ♥ BPA
- 162. MAY 19 Semester Review
- 163. MAY 22 Semester Review

164. MAY 23 Exams 123

165. MAY 24 Exams 47

166. MAY 25 Exams 56



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