

Business Environment

Unit Ia: Economic Reasoning

2. AUG 24 What is Economics? - WELCOME TO FiFO
4. AUG 26 Scarcity, Tradeoffs & Opportunity Costs
Making Decisions: Cost-Benefit Analysis
6. AUG 30 Rules & Incentives Matter
Maximizing Utility
8. SEP 1 Economic Questions
Economic Systems
10. SEP 7 Broad Social Goals
Benefits of Trade

Unit Ib: Competitive Markets

12. SEP 9 Mighty Wings Game
Competitive Markets in Your Life
14. SEP 13 Demand – Demand Curves
Demand – Movements & Shifts
16. SEP 15 Supply – Supply Curves
Supply – Movements & Shifts
18. SEP 17 Market Forces: Finding Equilibrium
When Markets Interact: Interrelated Markets
20. SEP 21 Price Ceilings & Floors
Prices as Signals / Price Elasticity

Unit Ic: Market Economy

22. SEP 23 Econoland Circular Flow Game
Six Characteristics of a Market Economy
24. SEP 27 ① Self Interest & Profits
② Free Enterprise
26. SEP 29 ③ Competition
④ System of Markets & Prices
28. OCT 1 ⑤ Private Property
⑥ Limited Government
30. OCT 5 What's Up With BPA?
BPA Project: Exploring Competitions – Day 1
32. OCT 7 BPA Project: Exploring Competitions – Day 2
34. OCT 11 BPA Project: Exploring Competitions – Day 3
36. OCT 13 BPA Project: Exploring Competitions – Day 4

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Our Economy

Entrepreneurs in Our Economy

- 38. OCT 18 What Are Entrepreneurs?
Entrepreneurs in Our Economy
- 40. OCT 20 Business Organizations & Ownership
Business Strategies & Productivity

Unit IIa: Roles of Government

- 42. OCT 22 Six Roles of Government
Have You Seen The News Today?
- 44. OCT 26 ① Provide a Legal System
② Provide Public Goods
- 46. OCT 28 ③ Correct Market Failures (Externalities)
④ Maintain Competition (Prevent Monopolies)
- 48. NOV 1 ⑤ Redistribute Income
⑥ Stabilize Economy

Unit IIb: Economic Measures

- 50. NOV 4 Gross Domestic Product
Economic Ups & Downs
- 52. NOV 8 Unemployment and the Business Cycle - **NWHS SOPHOMORE TOURS (NOV 8-9)**
Inflation and the Money Supply
- 54. NOV 10 Monetary Policy – Interest Rates & Money Supply
Fiscal Policy – Taxes & Government Spending
- 56. NOV 12 Measuring Trade: The Balance of Payments
Wealth of Nations
- 58. NOV 16 Global Tactics Game
- 60. NOV 18 Choosing Your BPA Competitions - **BPA COMPETITION CHOICES DUE**
- 62. NOV 22 Special Event - **THANKSGIVING FEAST / FALL BREAK (NOV 24-28)**

Unit IIc: The Global Economy

- 64. NOV 29 What is Globalization?
Culture & Diversity
- 66. DEC 1 Trade Blocs
Global Infrastructure – UN, WTO, World Bank, IMF
- 68. DEC 3 Foreign Exchange
- 70. DEC 7 Unit I Review
- 72. DEC 9 Unit II Review
- 74. DEC 13 Special Event - **CHRISTMAS PARTY / EXAMS (DEC 14-17) / WINTER BREAK (DEC 18-JAN 3)**

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Money Management

Unit IIIa: Earning Money & Budgeting

- 80. JAN 5 BPA Competition Prep
- 82. JAN 7 BPA Competition Prep
- 84. JAN 11 BPA Competition Prep
- 86. JAN 13 BPA Competition Prep
- 88. JAN 19 How to Really Be a Millionaire
Your Career: Doing What Matters Most
- 90. JAN 21 The Job Application Process
Uncle Sam Takes a Bite; W is for Wages
- 92. JAN 25 Budgeting Basics
Making the Most of Your Money
- 94. JAN 27 Balancing a Budget
Living My Crazy FiFo Lifo
- 96. JAN 31 What Are Financial Institutions?
Mainstream vs Alternative Financial Services
- 98. FEB 2 Checking Out Checking Accounts
Keeping a Checking Account

Unit IIIb: Saving & Investing

- 100. FEB 4 What's the Cost of Spending and Saving?
There Is No Free Lunch in Investing
- 102. FEB 8 Building Wealth Over The Long Term
Types of Investments
- 104. FEB 10 Risk, Return, Liquidity ... and the Importance of Diversification
Savvy Savers
- 106. FEB 14 Stock Market Basics
How the Stock Market Works
- 108. FEB 16 The Mystery Behind Stock Prices
Buying and Selling Stocks
- 110. FEB 22 The Dow Jones Industrial Average
MarketWatch Game Begins!

Unit IIIc: Borrowing Money & Managing Risk

- 112. FEB 24 What Is Credit?
Making Credit Choices
- 114. FEB 28 Shopping for a Credit Card
The Car Deal Package
- 116. MAR 2 Consumer Credit Protection
Scams and Schemes
- 118. MAR 4 Risk in Your Life
- 120. MAR 8 Types of Insurance
- 122. MAR 10 Protecting Yourself with Insurance - STATE LEADERSHIP CONFERENCE (MAR 10-11)

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Business Law**Unit IVa: Law, Ethics, and the Courts**

124. MAR 15 Our Laws (1-1)
Types of Laws (1-2)
126. MAR 17 Ethics & Ethical Reasoning (1-3)
Ethics In Our Laws (1-4)
128. MAR 21 Structure of the Courts: Federal (1-5)
Structure of the Courts: State (1-6)
130. MAR 23 Criminal Law (1-7)
Civil Law (1-8)
132. MAR 25 Voir Dire – Creating the Jury
134. MAR 29 Once Upon a Crime ... or Tort

Unit IVb: Contract Law – OA/GA, CO/CA

136. MAR 31 Introduction to Contract Law
Creation of Offers (2-1)
138. APR 4 Termination of Offers (2-2)
Acceptances (2-3)
140. APR 6 Genuine Agreement: Duress & Undue Influence (2-4)
Genuine Agreement: Mistake, Misrep & Fraud (2-5)
142. APR 8 Special Event – **SPRING BREAK (APR 9-18)**
144. APR 20 What Is Consideration? (3-1)
146. APR 22 Problems with Consideration (3-2)
Consideration Exceptions (3-3)
148. APR 26 What Is Capacity? (3-4)
Limitations of Capacity Rights (3-5)

Unit IVc: Contract Law – LE/WR, RD/BR

150. APR 28 Which Agreements Are Illegal? (4-1)
Enforceability of Illegal Agreements (4-2)
152. MAY 2 What Is the Statute of Frauds? (4-3)
Statute of Frauds (4-4); Interpretation of Ks (4-5)
154. MAY 4 Transfer of Contractual Rights (5-1) – **NATIONAL LEADERSHIP CONFERENCE (MAY 3-8)**
156. MAY 6 Performance of Duties (5-2) – **NATIONAL LEADERSHIP CONFERENCE (MAY 3-8)**
158. MAY 10 Review of Rights & Duties
160. MAY 12 Types of Breach and Remedies (5-3)
Election of Remedies; Mitigation of Damages (5-4)
162. MAY 16 Unit III Review
164. MAY 18 Unit IV Review – **EXAMS (MAY 19-24)**



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