

Fundamentals of Financial Services

EXPLORING CAREERS, UNDERSTANDING INCOME, AND MANAGING YOUR MONEY

Unit I: Understanding Income

2. AUG 24 Personal Financial Decisions (PFIN 1-1) – WELCOME TO FSS
Career Planning (PFIN 1-2)
4. AUG 26 PFIN 1 Project: Finding the Right Career
Resume, Cover Letter, Interview Skills
6. AUG 30 Earned Income & Benefits (PFIN 2-1)
Unearned Income (PFIN 2-2)
8. SEP 1 Taxes & Other Deductions (PFIN 2-3)
PFIN 2 Project: Doing Your Own Taxes
10. SEP 7 Inflation & Prices (PFIN 3-1)
Price & Demand (PFIN 3-2)
12. SEP 9 Selling & Buying Strategies (PFIN 3-3)
PFIN 3 Project: Guerilla Marketing
14. SEP 13 Understanding Income Review
Unit I Test 📄

Unit II: Money Management

16. SEP 15 Resources & Choices (PFIN 4-1)
Budgeting (PFIN 4-2)
18. SEP 17 Personal Financial Planning (PFIN 4-3)
PFIN 4 Project: My Unreal Life
20. SEP 21 Checking Accounts (PFIN 5-1)
Savings Accounts (PFIN 5-2)
22. SEP 23 The Federal Reserve System (PFIN 5-3)
PFIN 5 Project: Exploring Bank Accounts
24. SEP 27 Risk Assessment & Strategies (PFIN 6-1)
Income Protection: Life and Health Insurance (PFIN 6-2)
26. SEP 29 Property Protection: Auto, Home/Renters Insurance (PFIN 6-3)
PFIN 6 Project: Keep It Safe
28. OCT 1 Money Management Review
Unit II Test 📄
30. OCT 5 BPA Project: Exploring Competitions – Day 1
32. OCT 7 BPA Project: Exploring Competitions – Day 2
34. OCT 11 BPA Project: Exploring Competitions – Day 3
36. OCT 13 BPA Project: Exploring Competitions – Day 4



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Fundamentals of Financial Services

MANAGING CREDIT WISELY AND INVESTING FOR THE FUTURE

Unit III: Spending and Credit

- 38. OCT 18 Buying Plans (PFIN 7-1)
Sources & Benefits of Credit (PFIN 7-2)
- 40. OCT 20 Costs of Credit (PFIN 7-3)
PFIN 7 Project
- 42. OCT 22 Payment Methods (PFIN 8-1)
Consumer Loans (PFIN 8-2)
- 44. OCT 26 Credit Tips (PFIN 8-3)
PFIN 8 Project
- 46. OCT 28 Resolving Credit Problems (PFIN 9-1)
Bankruptcy (PFIN 9-2)
- 48. NOV 1 Consumer Protection Laws (PFIN 9-3)
PFIN 9 Project
- 50. NOV 4 Spending and Credit Review
Unit III Test 📄

Unit IV: Saving and Investing

- 52. NOV 8 Reasons for Saving & Investing (PFIN 10-1) - **NWHS SOPHOMORE TOURS (NOV 8-9)**
Saving & Investing Principles (PFIN 10-2)
- 54. NOV 10 Saving & Investing Strategies (PFIN 10-3)
PFIN 10 Project: Markets & Indexes
- 56. NOV 12 Low-Risk Investments (PFIN 11-1)
Medium-Risk Investments (PFIN 11-2)
- 58. NOV 16 High-Risk Investments (PFIN 11-3)
PFIN 11 Project
- 60. NOV 18 Choosing Your BPA Competitions
- 62. NOV 22 Special Event - **THANKSGIVING FEAST / FALL BREAK (NOV 24-28)**
- 64. NOV 29 Researching Investments (PFIN 12-1)
Buying & Selling Investments (PFIN 12-2); MarketWatch Game 🎮
- 66. DEC 1 Regulating Agencies (PFIN 12-3)
PFIN 12 Project: Bulls, Bears, and Pigs
- 68. DEC 3 Saving and Investing Review
Unit IV Test 📄
- 70. DEC 7 Unit I & II Review
- 72. DEC 9 Unit III & IV Review
- 74. DEC 13 Special Event - **CHRISTMAS PARTY / EXAMS (DEC 14-17) / WINTER BREAK (DEC 18-JAN 3)**



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Corporate Finance

UNDERSTANDING BUSINESS ECONOMICS AND MANAGING THE FINANCES OF A BUSINESS

Unit I: Financial Fundamentals

- 80. JAN 5 BPA Competition Prep
- 82. JAN 7 BPA Competition Prep
- 84. JAN 11 BPA Competition Prep
- 86. JAN 13 BPA Competition Prep
- 88. JAN 19 Finance in Society (CFIN 1-1)
Personal Financial Decisions (CFIN 1-2)
- 90. JAN 21 Business Financial Activities (CFIN 1-3)
Government Finances (CFIN 1-4); CFIN 1 Project: What Do CEOs Do?
- 92. JAN 25 Basic Economics (CFIN 2-1)
Legal Forms of Business (CFIN 2-2)
- 94. JAN 27 Types of Financial Markets (CFIN 2-3)
Global Financial Activities (CFIN 2-4); CFIN Project: Two Years in History
- 96. JAN 31 Business Financial Goals (CFIN 3-1)
Understand Financial Statements (CFIN 3-2)
- 98. FEB 2 Develop a Financial Budget (CFIN 3-3)
Interest and Time Value of Money (CFIN 3-4); CFIN Project: Joe's Cup O Joe
- 100. FEB 4 Financial Fundamentals Review
Unit I Test
- 102. FEB 8 Corporate Finance Case Study – Day 1
- 104. FEB 10 Corporate Finance Case Study – Day 2

Unit II: Financial Management

- 106. FEB 14 Accounting Principles & Practices (CFIN 4-1)
Maintain & Use Financial Records (CFIN 4-2)
- 108. FEB 16 Financial Management Analysis Tools (CFIN 4-3)
Financial Analysis & Decisions (CFIN 4-4); CFIN 4 Project: Sneaker Attack!
- 110. FEB 22 Cash Budget & Working Capital (CFIN 5-1)
Inventory Management (CFIN 5-2)
- 112. FEB 24 Payroll Management (CFIN 5-3)
Credit Sales & Receivables (CFIN 5-4); CFIN 5 Project: Friendly Competition?
- 114. FEB 28 Capital Projects (CFIN 6-1)
Capital Budgeting Process (CFIN 6-2)
- 116. MAR 2 Capital Project Analysis (CFIN 6-3)
Business Expansion Strategies (CFIN 6-4); CFIN 6 Project: This Old Hotel
- 118. MAR 4 Financial Management Review
Unit II Test
- 120. MAR 8 Corporate Finance Case Study – Day 1
- 122. MAR 10 Corporate Finance Case Study – Day 2 - STATE LEADERSHIP CONFERENCE (MAR 10-11)



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Corporate Finance

EXPLORING FUNDING SOURCES AND FINANCIAL OPERATIONS OF A BUSINESS

Unit III: Sources of Financing

- 124. MAR 15 Financing Choices (CFIN 7-1)
Debt Financing: Bonds (CFIN 7-2)
- 126. MAR 17 Equity Financing: Stock (CFIN 7-3)
Stock and Bond Markets (CFIN 7-4); CFIN 7 Project: The Stock Market
- 128. MAR 21 Banks & Other Financial Institutions (CFIN 8-1)
Financial Services (CFIN 8-2)
- 130. MAR 23 International Banking (CFIN 8-3); CFIN 8 Project
- 132. MAR 25 Credit Principles & Practices (CFIN 9-1)
Offer and Use Credit (CFIN 9-2)
- 134. MAR 29 Collection Procedures & Legal Requirements (CFIN 9-3); CFIN 9 Project
- 136. MAR 31 Sources of Financing Review
Unit III Test 📄

Unit IV: Financial Operations

- 138. APR 4 Manage Risk (CFIN 10-1)
Principles of Insurance (CFIN 10-2)
- 140. APR 6 Property & Vehicle (CFIN 10-3)
Personnel & Liability (CFIN 10-4); CFIN 10 Project
- 142. APR 8 Special Event - **SPRING BREAK (APR 9-18)**
- 144. APR 20 Financial Info Management (CFIN 11-1)
Technology in Finance (CFIN 11-2)
- 146. APR 22 Information Privacy & Security (CFIN 11-3); CFIN 11 Project
- 148. APR 26 International Business and Trade (CFIN 12-1)
Economic Dev. and Monetary Systems (CFIN 12-2)
- 150. APR 28 Int'l Financial Markets (CFIN 12-3)
Global Payments (CFIN 12-4); CFIN 12 Project
- 152. MAY 2 FSS Final Projects
- 154. MAY 4 FSS Final Projects - **NATIONAL LEADERSHIP CONFERENCE (MAY 3-8)**
- 156. MAY 6 FSS Final Projects - **NATIONAL LEADERSHIP CONFERENCE (MAY 3-8)**
- 158. MAY 10 .
- 160. MAY 12 .
- 162. MAY 16 .
- 164. MAY 18 .



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