



The first semester of FSJ is **Strategic Entrepreneurship**, which will focus on how to start, manage, and grow a successful business from the ground up. You will participate in hands-on projects to put entrepreneurial ideas into practice and develop computer skills in Microsoft Word, Excel, PowerPoint, and Publisher. Most of all, you will have fun while doing all of this!

*SUGGESTIONS: Stay organized, be productive, and keep deadlines in mind. Refer to these weekly sheets for your assignments and due dates; use the quarterly syllabus to plan further ahead. Tests and major projects should never be a surprise! Use our class website ([www.myfinanceclass.com](http://www.myfinanceclass.com)) as a resource at school and as a way to stay connected from home.*

**Monday, November 2****Day 41***Today's Topic: "Sales Forecasting"**First Day of Quarter 2*

ENTR 4-1: Think Critically

Video Case: "Strange Donuts"

Worksheet: "What Would Sales Look Like for YOUR Business?"

Article: "Nine Steps To Start And Grow A Creative Small Business"

**Tuesday, November 3***Teacher Inservice*

NO SCHOOL

**Wednesday, November 4****Day 42***Today's Topic: "Cost of Doing Business" and "Economics of One Unit of Sale"*ENTR 4-2: Think Critically ... PPT and ENTR 4-3: Think Critically, Problem Solving ... PPT

Article: "The Hidden Costs of Starting Your Own Business"

Video Case: "Tom + Chee"

Worksheet: "Calculating the EOU for YOUR Business"**Thursday, November 5****Day 43***Today's Topic: "Income Statement"*

ENTR 4-4: Think Critically, Problem Solving

Discuss: "Preparing an Income Statement"

Pairs: "Building an Income Statement"

**Friday, November 6****Day 44***Today's Topic: "Cash Flow Statement"*

ENTR 4-5: Think Critically, Problem Solving

Article: "Cash Flow" – 10 Bullet Point Summary

SmartArt: "How to Better Manage Your Cash Flow"

Current Event (related to a business, finance, or entrepreneurship topic) – due Sunday by midnight.

**IMPORTANT**

The **Northwest Finance BPA Stock Market Competition** continues through *How The Market Works!*