



The first semester of FSS is **Fundamentals of Financial Services**, which will focus on personal finance topics that will help prepare you for life after high school – budgets, saving, investing, real estate, insurance, and credit. You will participate in hands-on projects to put financial concepts into practice and enhance your business technology skills. Most of all, you will have fun while doing all of this!

SUGGESTIONS: Stay organized, be productive, and keep deadlines in mind. Refer to these weekly sheets for your assignments and due dates; use the quarterly syllabus to plan further ahead. Tests and major projects should never be a surprise! Use our class website (www.myfinanceclass.com) as a resource at school and as a way to stay connected from home.

Monday, September 21 Day 12

Today's Topic: "Inflation and Prices"

PFIN 3-1: Think Critically, In Depth
 Worksheet: "Are the Prices at Disneyland Goofy?"
 Group Project: "Americans Work More ..." and Article: "That'll Be 175 Quadrillion Zimbabwean Dollars"

CAREER PROJECT
Career Narrative

Due Wednesday

Tuesday, September 22 Day 13

Today's Topic: "Price & Demand"

PFIN 3-2: Think Critically, In Depth
 Video: "Simon Sinek on How Great Leaders Inspire Action"
 Article: "Rich, Smart People Use Coupons" and Worksheet: "Choose To Pay Higher Prices?"

CAREER PROJECT
Career Narrative

Due Wednesday

Wednesday, September 23 Day 14

Today's Topic: "Selling & Buying Strategies"

PFIN 3-3: Think Critically, In Depth
 Article: "Lessons from Amazon"
 Case Studies: "Time Management & Customer Service" and Classroom Activity: "Profiling Consumers"

CAREER PROJECT
Career Narrative

Due TODAY

Thursday, September 24 Day 15

Today's Topic: "PFIN 3 Project: Guerilla Marketing" KCU First Day

PFIN 3 Review: FITB, Excel Problems
 Worksheet: "Computing Unit Prices" and Article: "How to Ruin Your Teenager's Party"
 Group Activity: "Guerilla Marketing"

Friday, September 25 Day 16

Today's Topic: "Understanding Income Review" Student Contracts & Fees Due

Review Activities (Test on Monday)

Current Event (related to a business, finance, or entrepreneurship topic) – due Sunday by midnight.

IMPORTANT

- Student Contract** – signed forms due THIS Friday, September 25.
- Fees** – \$30 cash/check payable to "Butler Tech" due THIS Friday, September 25.
- FS Hoodie** – orders and \$25 cash/check payable to "Butler Tech" due THIS Friday, September 25.