5	Pag	es

Contestant Number_	
Time_	
Rank	

INSURANCE CONCEPTS (11)

—OPEN EVENT—

Regional – 2008

TOTAL POINTS		(500)	
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Failure to adhere to any of the following rules will result in disqualification:

- 1. Contestant must hand in this test booklet and all printouts. Failure to do so will result in disqualification.
- 2. No equipment, supplies, or materials other than those specified for this event are allowed in the testing area. No previous BPA tests and/or sample tests or facsimile (handwritten, photocopied, or keyed) are allowed in the testing area.
- 3. Electronic devices will be monitored according to ACT standards.

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INSURANCE CONCEPTS- OPEN EVENT REGIONAL 2008 PAGE 2 of 5

True/False

Indicate whether the sentence or statement is true or false on your Scantron answer sheet. A=True and B=False

- 1. Traditionally, courts have treated an automobile as if it were a dangerous instrumentality.
- 2. Coverage for nonowned automobiles is as broad as for owned automobiles.
- 3. Better emergency room care has helped reduce auto accident deaths.
- 4. Automobile insurance fraud has increased in recent years.
- 5. Auto accident rates differ by age, gender and marital status.
- 6. Stronger car bumpers will reduce auto repair costs.
- 7. The smaller the vehicle, the lower the death rate is in auto accidents.
- 8. Larger deductibles are always better than smaller ones.
- 9. No-fault auto insurance will always save insureds money.
- 10. Because the legal drinking age is 21, drinking and driving is not a problem among teenagers.
- Teenage drivers who have taken drivers education courses are much less likely to be involved in an auto accident.
- 12. A peril is a contingency that can cause a loss.
- 13. Pure risk exists when there is uncertainty as to whether loss will occur.
- 14. Doing nothing about a risk exposure is a viable risk management technique.
- 15. Employee theft is an example of a morale hazard.
- 16. The threat of Congress enacting a costly environmental regulation is an example of a risk that is both pure and dynamic.
- 17. The degree of risk is essentially the same concept as the chance of loss.
- 18. Fire is an example of a physical hazard.
- 19. Risk managers can discover previously unidentified loss exposures from on-site inspections.
- 20. A loss exposure and a pure risk are the same thing.
- 21. Risk mapping considers both risk frequency and risk severity.
- 22. Loss through legal liability for harm caused to others is not a serious financial risk.
- 23. Insurance is available for intentional torts such as slander.
- 24. A manufacturer cannot usually be held liable for loss occurring because of the unsafe use of a product.
- 25. Individuals are not responsible for diseases spread by their pets.

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Multiple Choice

Identify the letter of the choice that best completes the statement or answers the question. Mark the correct answer on your Scantron answer sheet.

- 26. Even a person who does not own a car may be held liable for its operation by others under the doctrine of
 - a. respondeat superior,
 - b. family purpose,
 - c. res ipsa loquitur,
 - d. vicarious liability.
- 27. A is found to be 70 percent to blame and B 30 percent to blame in an accident in which A suffers a loss of \$ 1,000 and B suffers a loss of \$ 10,000. Under the doctrine of comparative negligence B recovers
 - a. nothing,
 - b. \$10,000,
 - c. \$7,000,
 - d. \$7,000 less 30 percent of A's loss.
- 28. An insurer may cancel a policy before the anniversary date if the insured
 - a. is convicted of criminal negligence,
 - b. receives a parking ticket,
 - c. has an accident
 - d. none of the above.
- 29. Medical payments in an automobile policy pay for
 - a. loss of income,
 - b. injuries of insured if hit by a car as a pedestrian,
 - c. occupants of the other car,
 - d. none of the above.
- 30. If Long has an accident with three passengers in his car and has medical payment limits of \$5,000, the maximum his policy will pay is
 - a. \$5.000.
 - b. \$15.000.
 - c. \$20,000,
 - d. none of the above.
- 31. The covered property endorsement of an automobile policy covers
 - a. trailers,
 - b. custom work in a van,
 - c. household personal property of the insured,
 - d. all of the above.
- 32. Which of the following items is not a rating factor?
 - a. age,
 - b. sex,
 - c. race,
 - d. religion.
- 33. Which of the following is not a way to reduce auto insurance costs?
 - a. reduce frequency of accidents,
 - b. restrict payments to injured parties,
 - c. increase speed limits on interstate highways,
 - d. build stronger cars.
- 34. Which of the following does not improve auto safety?
 - a. lightweight, high-mileage cars,
 - b. air bags,
 - c. child restraint laws,
 - d. center-mounted brake lights.

INSURANCE CONCEPTS- OPEN EVENT REGIONAL 2008 PAGE 4 of 5

- 35. No-fault auto insurance will reduce auto costs because
 - a. it will pay more people,
 - b. large losses will not be paid,
 - c. lawyer fees will increase,
 - d. more funds will be distributed to injured parties.
- 36. Drunk driving can be significantly reduced
 - a. with harsh penalties,
 - b. by raising the legal driving age,
 - c. by increasing the probability of being caught and punished,
 - d. by advertisements against drinking and driving.
- 37. The best way to protect a small child in an auto is
 - a. to let the child ride in the parent's lap,
 - b. to let the child ride in the back seat of the car,
 - c. to place the child in a special car seat next to the driver.
 - d. to place the child in a special car seat in the back seat of the car.
- 38. Seat belts
 - a. are very cost-effective,
 - b. are very cost-effective if there is a high utilization rate,
 - c. can be effective when combined with television ads designed to encourage seat belt use,
 - d. are better than air bags.
- 39. Under no-fault auto insurance plans that are used in the United States,
 - a. insurers have a limited right to sue,
 - b. insureds cannot sue the negligent party,
 - c. insurance premiums are always lower than before the law was enacted,
 - d. insureds have a restricted right to sue negligent parties.
- 40. Examples of physical hazards include
 - a. a building fire,
 - b. a building fire, oily rags, and a dishonest employee,
 - c. oily rags and a gas leak,
 - d. a dishonest employee.
- 41. Risk is defined as
 - a. uncertainty concerning loss,
 - b. the probable variation of actual from expected experience,
 - c. the long-run chance of occurrence or relative frequency of loss,
 - d. a specific contingency that may cause loss.
- 42. Pure risk may be said to create an economic burden in all except which of the following ways?
 - a. reserve funds may be necessitated that may not yield the highest rate of return available,
 - b. pure risk can result in feelings of mental unrest and worry that can drain human energies,
 - c. pure risk results in gambling, which is a destructive social force,
 - d. pure risk may deprive society of certain goods or services determined to bear excessive risk.
- 43. A peril that involves pure risk is
 - a. a building fire that burns one of several company owned office buildings,
 - b. the purchase of a stock with a high degree of price fluctuation,
 - c. a competitor's attempt to take market share from a business,
 - betting that the Dallas Cowboys will win the Super Bowl at the beginning of the football season.
- 44. Owners of ball parks may defend themselves from lawsuits from fans injured by foul balls under the doctrine of
 - a. assumed risk,
 - b. comparative negligence,
 - c. contributory negligence,
 - d. none of the above.

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- 45. The four basic techniques available for handling risk are:
 - a. risk avoidance, loss control, risk retention, and risk transfer,
 - b. risk avoidance, diversification, frequency reduction, and severity reduction,
 - c. risk retention, risk transfer, self-insurance, and loss control,
 - d. risk retention, loss control, self-insurance, and diversification.
- 46. The purchase of insurance is a common form of
 - a. risk retention,
 - b. risk transfer,
 - c. risk avoidance.
 - d. exposure control.
- 47. Which of the following is not an example of risk retention?
 - a. self-insurance,
 - b. using a disclaimer of warranties clause on product packaging,
 - c. failure to identify a risk,
 - d. use of a reserve fund to prefund physical damage to company cars.
- 48. Insurance and gambling differ in that, in contrast to insurance,
 - a. gambling is always illegal,
 - b. gambling involves creation of new risk,
 - c. gambling is not an aleatory contract,
 - d. the gambler usually wins in the long run.
- 49. An exception to the principle of indemnity in about half of the United States is the concept of
 - a. subrogation,
 - b. misrepresentation,
 - c. valued policies,
 - d. none of the above.
- 50. Which of the following is false?
 - a. An individual always has an insurable interest in his or her own life.
 - b. Any creditor has an insurable interest in the property of a debtor.
 - c. The holder of a contract who receives oil royalties has an insurable interest in the property.
 - d. The lessee of a building may have an insurable interest in the building even though he or she does not own it.



INSURANCE CONCEPTS (11)

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KEY

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TOTAL POINTS _____(500)

Judges/Graders:

Please double-check and verify all scores!

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TRUE/FALSE

- 1. F
- 2. F
- 3. T
- 4. T
- 5. T
- 6. T
- 7. F
- 8. F
- 9. F
- 10. F
- 11. T
- 12. T
- 13. T
- 14. T
- 15. F
- 16. T
- 17. F
- 18. F
- 19. T
- 20. F
- 21. T
- 22. F
- 23. T
- 24. T
- 25. F

MULTIPLE CHOICE

- 26. A
- 27. C
- 28. A
- 29. B
- 30. C
- 31. B
- 32. C
- 33. C
- 34. A
- 35. D
- 36. C
- 37. D
- 38. B
- 39. D
- 40. C
- 41. A
- 42. C
- 43. A
- 44. A
- 45. A
- 46. B
- 47. B
- 48. B
- 49. C
- 50. B