

## Think Critically

1. What is the difference between a need and a want?
  
  
  
  
  
  
  
  
  
  
2. List the three types of economic resources and give an example of each.
  
  
  
  
  
  
  
  
  
  
3. What are some things entrepreneurs contribute to the U.S. economy?

---

## True or False

- \_\_\_\_ 1. Needs are things that you must have in order to survive.
- \_\_\_\_ 2. The role of business is to produce and distribute goods and services that people need and want.
- \_\_\_\_ 3. The most basic of needs is security.
- \_\_\_\_ 4. Both types of wants—economic and noneconomic—form the basis of an economy.
- \_\_\_\_ 5. Needs and wants are unlimited.
- \_\_\_\_ 6. Economic resources are not factors of production.
- \_\_\_\_ 7. Services must be provided to you at the time you need them—they cannot be stored.
- \_\_\_\_ 8. Human resources rarely perform specialized labor.
- \_\_\_\_ 9. Natural resources are not limited in supply.
- \_\_\_\_ 10. Capital resources include buildings and equipment.

---

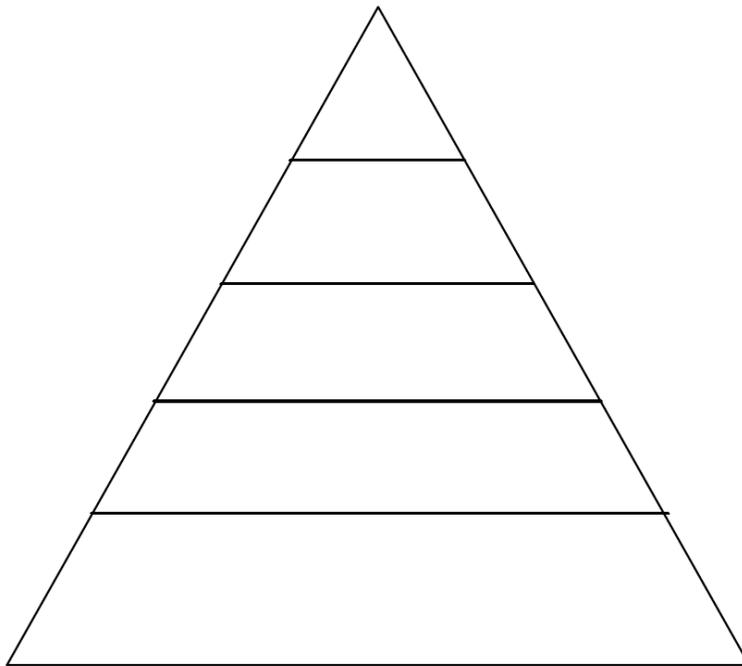
## Multiple Choice

- \_\_\_\_ 1. Needs include all of the following except (a) food, (b) video games, (c) basic clothing, (d) shelter.
- \_\_\_\_ 2. Things that you think you must have in order to feel satisfied are called (a) needs, (b) preferences, (c) goals, (d) wants.
- \_\_\_\_ 3. The psychologist who developed a theory on the hierarchy of needs was (a) Abraham Maslow, (b) Sigmund Freud, (c) Karl Jung, (d) Terrence McKenna.

- \_\_\_\_\_ 4. According to the theory of hierarchy of needs, (a) everyone's needs will eventually be satisfied, (b) people must satisfy lower-level needs before focusing on higher-level needs, (c) everyone has the same needs, (d) needs and wants are usually the same.
- \_\_\_\_\_ 5. Which need involves something that provides a sense of accomplishment, such as earning a college degree? (a) Esteem, (b) Social, (c) Self-actualization, (d) Security.
- \_\_\_\_\_ 6. Products you can see and touch are called (a) services, (b) goods, (c) intangibles, (d) all of these.
- \_\_\_\_\_ 7. The three types of economic resources an entrepreneur may use are called (a) factors of production (b) supply curves, (c) factors of consumption, (d) production hierarchies.
- \_\_\_\_\_ 8. Raw materials supplied by nature are called (a) human resources, (b) capital resources, (c) natural resources, (d) monetary resources.
- \_\_\_\_\_ 9. Which of the following would not be considered a capital resource? (a) Buildings, (b) Equipment, (c) The money needed to pay employees, (d) Employees.
- \_\_\_\_\_ 10. In the U.S. economy, entrepreneurs (a) fulfill consumers' wants and needs, (b) provide employment, (c) help change the way people live, (d) all of these.

### Problem Solving

1. In the following hierarchy of needs pyramid, correctly list each need and provide an example of each.



2. In the table below, list at least three needs from your own life. Then indicate where each ranks on the hierarchy of needs pyramid.

| Need | Rank or Hierarchy |
|------|-------------------|
|      |                   |
|      |                   |
|      |                   |