$\qquad$
Time: $\qquad$

# BANKING \& FINANCE (145) 

## REGIONAL - 2018

Multiple Choice: (30 @ 2 points each)
Financial Word Problems: (4@3 points each)
Parts of a Check: (6 @ 3 points each)
Budget: (30 @ 1 point each)
TOTAL POINTS
$\qquad$ (60 points)
$\qquad$ (12 points)
$\qquad$ (18 points)
$\qquad$ (30 points)
$\qquad$ (120 points)

Failure to adhere to any of the following rules will result in disqualification:

1. Contestant must hand in this test booklet and all printouts. Failure to do so will result in disqualification.
2. No equipment, supplies, or materials other than those specified for this event are allowed in the testing area. No previous BPA tests and/or sample tests or facsimile (handwritten, photocopied, or keyed) are allowed in the testing area.
3. Electronic devices will be monitored according to ACT standards.

No more than sixty (60) minutes testing time

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Workplace Skills Assessment Program competition.

## General Instructions

You will have sixty (60) minutes to complete your work. The test is divided into two parts: concept knowledge and application of knowledge.

Your name and/or school name should not appear on any work you submit for grading. Write your contestant number in the provided space. Staple all pages in order before you turn in your test.

Assumptions to make when taking this assessment:

- Round all calculations to two decimals.
- Unless otherwise noted, use 360 days for interest calculations.


## MULTIPLE CHOICE

Identify the letter of the choice that best completes the statement or answers the question.

1. Your take-home pay, or net income, is $\qquad$ .
a. the amount you receive after benefits, such as vacation pay and health insurance, have been added
b. the amount you receive after taxes, insurance, or other costs have been subtracted
c. the total amount you earn
d. gross income
2. The amount of interest you earn on money in your savings account will depend on which factors?
a. the interest rate, the time money remains in the account, and how the bank pays the interest
b. the prime rate, your credit rating, and how you make the deposits
c. the interest rate, how often you make deposits, and how the bank invests your money
d. the amount of collateral, the amount in your checking account, and the balances on your credit cards
3. What type of financial institution must have a majority of their assets in housing-related loans?
a. Credit Unions
b. Savings Institutions
c. Banks
d. None of the above
4. A $\qquad$ allows deposits and withdrawals; may require a minimum balance to keep the account open; earns interest; and may limit the number of times you can withdraw money.
a. regular savings account
b. money market account
c. certificate of deposit
d. checking account
5. Which of the following assets is the most liquid?
a. A certificate of deposit that comes due in six months
b. The money in your wallet
c. Ten shares of common stock
d. The money in your savings account
6. Overdraft protection is $\qquad$ .
a. the use of a debit card to purchase an item at a retail store
b. the amount of interest that a financial institution would pay on a deposit
c. the percentage of increase in your account from earned interest
d. an automatic loan made to an account if the balance will not cover a transaction made on the account

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7. What type of financial institution is governed by federal and state laws and regulations?
a. Credit Unions
b. Savings Institutions
c. Banks
d. None of the above
8. All the following are ways to establish good credit except $\qquad$ .
a. pay your bills in full and on time
b. always keep your promises to repay the money you borrow
c. use your credit card to buy something you can't really afford
d. don't write a check for more money than you have in your account
9. $\qquad$ earns higher interest; may require a higher minimum balance; and provides checks for withdrawals.
a. regular savings account
b. money market account
c. certificate of deposit
d. checking account
10. Charging on a credit card is basically $\qquad$ .
a. free money
b. like using a co-pay
c. using secured collateral
d. taking out a loan
11. What type of financial institution is a nonprofit financial institution owned by people who have something in common?
a. Credit Unions
b. Savings Institutions
c. Banks
d. None of the above
12. Companies that keep track of everyone's credit history are called $\qquad$ .
a. collection agencies
b. credit bureaus
c. credit unions
d. Big Brother
13. The three C's of credit include all of the following except $\qquad$ .
a. character
b. capacity
c. cooperation
d. collateral
14. The amount you need to pay to keep your credit card in good standing is $\qquad$ -
a. minimum payment
b. maximum payment
c. balance in full
d. service charge
15. Type of check endorsement that is signed "Paid to the order of" is a $\qquad$ .
a. blank endorsement
b. special endorsement
c. restrictive endorsement
d. none of the above
16. What is the significance of being pre-approved for a loan?
a. no need for a down payment
b. higher interest rates
c. longer term for payment
d. knowing the amount that will be available to make a purchase
17. $\qquad$ requires money to stay in the account for a fixed period of time (term); earns higher interest rate than other accounts; and incurs penalties if money is withdrawn before the end of the term.
a. Regular savings account
b. Money market account
c. Certificate of deposit
d. Checking account
18. What is APR?
a. a way to estimate the time or interest you would need to double your money on an investment
b. a type of credit that is repaid to the lender in equal amounts, over a fixed period of time
c. a measurement used to compare different loans, taking into account interest rate, term and fees
d. annual prime rate
19. A(n) $\qquad$ is a spending plan for the use of money over time based on goals and expected income.
a. statement
b. owner's equity
c. income statement
d. budget
20. What type of financial institution has a "member's only" characteristic?
a. Credit Unions
b. Savings Institutions
c. Banks
d. None of the above
21. The $\qquad$ rate is the rate of interest a bank charges their best customer.
a. discount
b. prime
c. value
d. special

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22. A period of time when investors are confident in the economy and stock prices are rising is referred to as a $\qquad$ —.
a. bear market
b. diverse market
c. reclining market
d. bull market
23. What type of financial institution was created to promote home ownership?
a. Credit Unions
b. Savings Institutions
c. Banks
d. None of the above
24. An example of an open-end credit account is a $\qquad$ .
a. mortgage
b. lease
c. credit card
d. automobile loan
25. The Federal Deposit Insurance Corporation (FDIC) covers all deposits, except $\qquad$ .
a. checking accounts
b. money market deposit accounts
c. certificates of deposit
d. mutual funds
26. A $\qquad$ is a personal check the bank guarantees to be good.
a. certified check
b. money order
c. certificate of deposit
d. cashier's check
27. Just signing the payee's name on the back of a check is called a $\qquad$ endorsement.
a. blank
b. restrictive
c. special
d. simple
28. The $\qquad$ guarantees that all information about costs of a loan will be provided in writing to consumers.
a. Equal Credit Opportunity Act (ECOA)
b. Fair Credit Reporting Act (FCRA)
c. Truth in Lending Act (TILA)
d. Fair Debt Collection Practices Act (FDCPA)
29. The functions of $\qquad$ are to provide a medium of exchange that is readily transferrable like money and to provide an extension of credit.
a. certificate of deposits
b. commercial paper
c. money market accounts
d. savings institutions
30. The standard FDIC insurance amount is $\qquad$ per depositor, per insured bank.
a. $\$ 125,000$
b. $\$ 250,000$
c. $\$ 10,000$
d. $\$ 500,000$

FINANCIAL WORD PROBLEMS
Solve the following problems and write your answer in the blank provided. Be sure you round your final calculation to 2 decimal places.

1. Your savings account balance is $\$ 5,500$. If you do not contribute any more money to the account, calculate the interest earned:
a. 5\% interest earned after 6 months $\qquad$
b. $7 \%$ interest, after 12 months $\qquad$
2. You finance a $\$ 21,050$ simple interest auto loan for 48 months at $6.5 \%$.
a. What is the total interest paid on the loan? $\qquad$
b. What is the total amount paid for the auto? $\qquad$

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## PARTS OF A CHECK

Identify the parts of the check or missing parts that are numbered below. (6 @ 3pt each= 18 points)

1.
2. $\qquad$
3. $\qquad$
5.
6.

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## BUDGET

## Complete the following budget for Stacie Johnson using the information provided. (30 points)

Stacie Johnson works full-time and is trying to move out of her parents' house. She has set a budget to make sure she has enough money for all of her expenses. She currently makes $\$ 2,700$ net pay per month. If there is money left over after paying all of her bills, she wants to put $\$ 225$ into a savings account and the remaining amount into a college fund. Use the following information to help complete her budget.

| Rent | $\$ 1,050$ | Utilities | $\$ 250$ |
| :--- | ---: | :--- | :--- |
| Car Payment | $\$ 325$ | Insurance | $\$ 175$ |
| Telephone | $\$ 75$ | Gas | $\$ 100$ |
| Entertainment | $\$ 225$ | Groceries | $\$ 250$ |

## BUDGET

Stacie Johnson

|  | Monthly | Yearly |
| :---: | :---: | :---: |
| Income Net Paycheck | \$2,700 | \$32,400 |
| Other Income | \$0 | \$0 |
| Total Income | \$2,700 | \$32,400 |
| Expenses |  |  |
| Fixed Expenses |  |  |
| Rent |  |  |
| Utilities |  |  |
| Car Payment |  |  |
| Insurance |  |  |
| Total Fixed Expenses |  |  |
| Variable Expenses |  |  |
| Telephone |  |  |
| Gas |  |  |
| Entertainment |  |  |
| Groceries |  |  |
| Total Variable Expenses |  |  |
| Total Variable and Fixed |  |  |
| Cash Surplus |  |  |
| Allocation of Surplus Savings |  |  |
| College Fund |  |  |
| Total Expenses + Surplus |  |  |

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TOTAL POINTS
$\qquad$ (60 points)
$\qquad$ (12 points)
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## Graders: Please double check and verify all scores and answer keys!

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MULTIPLE CHOICE ( $\mathbf{2}$ pts each = 60 pts total)

| $\mathbf{1}$ | B |
| :---: | :---: |
| 2 | A |
| 3 | B |
| 4 | A |
| 5 | B |
| 6 | D |
| 7 | C |
| $\mathbf{8}$ | C |
| $\mathbf{9}$ | B |
| 10 | D |


| 11 | A |
| :---: | :---: |
| 12 | B |
| 13 | C |
| 14 | A |
| 15 | B |
| 16 | D |
| 17 | C |
| 18 | C |
| 19 | D |
| 20 | A |


| 21 | B |
| :---: | :---: |
| 22 | D |
| 23 | B |
| 24 | C |
| 25 | D |
| 26 | A |
| 27 | A |
| 28 | C |
| 29 | B |
| 30 | B |

## FINANCIAL WORD PROBLEMS (3 pts each = 12 pts total)

1. a. $\$ 137.50$
b. $\$ 385.00$
2. a. $\$ 5,473$
b. $\mathbf{\$ 2 6 , 5 2 3}$

PARTS OF A CHECK (6 @ 3 pts. each = 18 points total)

1. Payee
2. Written amount
3. Routing number
4. Account number
5. Check number
6. ABA number

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## BUDGET (30 @ 1 pt. each = 30 pts.)

## BUDGET

Stacie Johnson

|  |  | MONTHLY | YEARLY |
| :---: | :---: | :---: | :---: |
| Income |  |  |  |
|  | Net paycheck | \$2,700 | \$32,400 |
|  | Other income | 0 | 0 |
| Total Inc | me | \$2,700 | \$32,400 |
|  |  |  |  |
| Expenses |  |  |  |
|  | Fixed Expenses |  |  |
|  | Rent | 1,050 | 12,600 |
|  | Utilities | 250 | 3,000 |
|  | Car payment | 325 | 3,900 |
|  | Insurance | 175 | 2,100 |
|  | Total Fixed Expenses | 1,800 | 21,600 |
|  |  |  |  |
|  | Variable Expenses |  |  |
|  | Telephone | 75 | 900 |
|  | Gas | 100 | 1,200 |
|  | Entertainment | 225 | 2,700 |
|  | Groceries | 250 | 3,000 |
|  | Total Variable Expenses | 650 | 7,800 |
| Total Va | able and Fixed | 2,450 | 29,400 |
|  |  |  |  |
|  | Allocation of Surplus |  |  |
|  | Savings | 225 | 2,700 |
|  | College Fund | 25 | 300 |
|  |  |  |  |
| Total Expenses + Surplus |  | \$2,700 | \$32,400 |

